

วิทยากรอิสระ พัฒนาบุคลากรด้าน Soft Skills



สมเกียรติ สมบุญเรืองศรี

Last Position: Vice President ธนาคารกสิกรไทย

Education Mini MBA (Chulalongkorn University)
Computer Science (Chulalongkorn University)

Experiences about Soft Skills Trainer/Facilitator & Consultant

Certification:

Siam Wilson Learning, dtac, TMA (Thailand Management Association), SBDC(ศูนย์พัฒนากลยุทธ์), HDC(ศูนย์พัฒนาองค์กรรวม), Boston Network, Adecco, etc)

Professional Profile:

ด้วยประสบการณ์ทำงานกว่า 20 ปีในองค์กรชั้นนำของเมืองไทย ในบทบาทหน้าที่งานต่างๆ ไม่ว่าจะเป็นงานด้าน ผู้บริหารงานพัฒนาศักยภาพบุคลากรของทางการขายและบริการที่ธนาคารกสิกรไทย, IT Specialist, Business Analyst, Project Manager, Marketing, Supply Chain Management Manager, Training Development Specialist ที่ดีแทค, Trainer & Facilitator ด้าน Soft Skills ต่างๆ ที่ Siam Wilson Learning และได้รับเชิญให้เป็นวิทยากรให้กับบริษัทเอกชน, รัฐวิสาหกิจ, หน่วยงานราชการ ผ่านองค์กร/สถาบันด้านฝึกอบรมชั้นนำต่างๆ อาทิ ศูนย์การศึกษาต่อเนื่องแห่งจุฬาฯ, TMA, ศูนย์พัฒนากลยุทธ์ SBDC, ศูนย์พัฒนาองค์กรรวม HDC, บ.ทรัพย์อำพัน, Adecco, Boston Network, LR, L&D Solution Center และ ILD เป็นต้น

ความรู้ ความเชี่ยวชาญในหลักสูตร Soft Skills อาทิ

- Effective Communication
- How to communicate with people in any style
- Coaching Skills for Leader
- Smart Presentation
- Excellent Service by Communication
- Positive, Logical, Systems & Creative Thinking
- Excellent Supervisory Skills
- Problem Solving & Decision Making
- Leadership Skills
- Team Management
- Effective Negotiation Skills
- Time Management
- Consultative Selling Skills
- Service Excellence
- Innovative Skills
- Change Management

ตัวอย่างองค์กรที่เป็นลูกค้าและหลักสูตรที่จัดอบรมให้

- **dtac** (Effective Communication, Problem Solving & Decision Making, Customer Feedback Loop, Smart Presentation, Winning Team Habit, Mobile phone Business Knowledge, How to set KPI and Goal in SMART concept and Fundamental Project Management)
- **PTT Group** (Coaching Skills for Leader, Communication with Impact) 4-5 Sessions per Year
- **PTTOR** (Communication with Impact) 2-3 Sessions per Year
- **PTT BSA** (Top Secret for Success Together)
- **IRPC** (Communication with Impact, Time Management)
- **Bangchak** (Self Management Skills)
- **IBM** (Logical & Systems Thinking)
- **Dole (Thailand)** (Essential Skills for Excellent Supervisor) 7 Sessions/Year
- **Asset Wise** (Effective Delegation & Feedback Skills) 3 Sessions
- **CUEL** (Leader as Coach)
- **EPSON (Thailand)** (Logical & Systems Thinking for Problem Solving)
- **Isuzu Leasing** (Effective Negotiation)
- **Isuzu Motor Thailand** (Analytical & Systems Thinking)

- **Honda R&D Asia Pacific** (Successful Delegation and Improving Employee Engagement)
- **Easy Buy** (Logical & Systems Thinking, Critical Thinking) 2 Sessions/Year
- **Mitsui & Company** (Logical & Systems Thinking)
- **Supalai** (Strategic Communication for success & relationship)
- **Bangkok Glass** (Mini Management Development Program, Negotiation)
- **Thai Glico** (Logical Thinking, Problem Solving & Decision Making, PDCA) 5 Sessions in 2016
- **Tesco Lotus** (The Power of Positive Relation)
- **Big C** (Analytical & Systematic Thinking)
- **Home Pro** (Leading Team to Success) 5 Sessions
- **Berli Jucker Company** (Analytical & Systematic Thinking)
- **Amway** (Supervisory Skills for Success)
- **PT Group** (Systematic & Strategic Thinking)
- **Boon Rawd Trading (สิงห์)** (Logical & Systems Thinking)
- **Pacific HealthCare** (Modern Manager Skills)
- **Krung Thai AXA** (Adaptive Leadership for Manager) 1 Session/Year
- **Krung Thai Computer Services** (Logical & Systems Thinking) 2 Sessions
- **Thai Rath** (Excellent Supervisory Skills)
- **Central Retail (Central, Robinson and Top)** (Effective Communication via Being Assertive, Team Management)
- **CP Colgate-Palmolive** (Train The Trainer Program)
- **P&G, SK-II, Adecco** (We are Team Program)
- **AEON** (Build Up Your Power for Team Dynamics) 23 Sessions in 2018
- **Thai Mitsui Specialty Chemicals** (Supervisory Skills)
- **AGC Group** (Coaching for Development, Strategic Communication, Systems Thinking) 2 Sessions per Year
- **WP Energy Company** (WP Energy's Values)
- **Mitsubishi Turbo Charger Asia** (Systematic Thinking)
- **E-Merchant** (Communication Excellence)
- **KBank** (Public speaking to build motivation and passion for All KBank Branch Manager)

- **Garina** (Build up your The Power and Systems Thinking For The Goal Achievement)
- **CFG (เงินติดล้อ)** (Counselor Sales, Logical & Systems Thinking)
- **Doi Kham** (Systematic Thinking)
- **KPN Group** (Building Relationship Versatility Program)
- **CKD** (Leading Success Program, Accountability that Work)
- **สำนักงานทรัพย์สินส่วนพระมหากษัตริย์** (Analytical Thinking)
- **กิ้งปรีช กรุ๊ป** (Leadership Communication & Negotiation Skills)
- **PATAYA Food Group** (Strategic Negotiation for Win Win)
- **Fujitsu (Thailand)** (Logical & Systems Thinking)
- **Dhipaya Insurance** (Problem Solving & Decision Making) 3 Sessions/Year, Effective Negotiation & Influencing Skills)
- **DHL** (Consultative Selling Skill)
- **Daicel** (Essential Skills for Supervisor)
- **JWD Group** (Creative Thinking at Work)
- **PA Phone** (Yes! We can do, Manager as Coach) 2 Sessions/Year
- **Malee** (Problem Solving & Decision Making)
- **Calsonic Kansei** (Logical & Systems Thinking) 2 Sessions/Year
- **Thai Solar Energy** (Effective Leadership Development)
- **Thantawan Industry** (Problem Solving & Decision Making)
- **Thonburi Hospital** (Effective Communication for Mgr., Creative & Productivity Improvement, Beyond Expectation Services)
- **Thonburi Automotive Assembly Plant** (Leadership Skills, Effective Communication & Delegation Skills, PSDM, Coaching for Developing People, Becoming High Performance Manager) Total 15 Sessions
- **Honda R&D Asia Pacific** (Improving Employee Engagement and Successful Delegation)
- **MillCon Steel** (Problem Solving & Decision Making)
- **HAVI** (Supervisory Skills and Workshop)
- **Ajinomoto** (Effective Planning & Evaluation)
- **Boehringer Ingelheim & Saha Farm** (Problem Solving & Decision Making)
- **LazBoy** (DISC for Effective Communication)
- **PEA (การไฟฟ้าส่วนภูมิภาค)** (Excellent Service Skills)
- **SSO (สำนักงานประกันสังคมแห่งชาติ)** (Innovation Skill)
- **DBD** (Problem Solving & Work Improvement for SME)
- **Office of Insurance Commission (อปภ)** (Excellent Service)
- **CUIP (สำนักงานทรัพย์สินทางปัญญา จุฬาฯ)** (The Art of Communication for Effective Coordination)

- **CUVIP (ศูนย์การเรียนรู้ทั่วไป จุฬาฯ) (Effective Time Management, The Secret to Success in Life)**
- **กองทุนเพื่อความเสมอภาคทางการศึกษา (Logical & Systems Thinking)**
- **To be consultant and work with team to create training roadmap for Canon**
- **Any Public Classes for SBDC and Boston Network** เช่น
 - **How to Communicate Effectively in Business**
 - **Strategic Communication for Relationship and Success**
 - **Excellent Supervisory Skills**
 - **Power Influencing and Motivating Others**
 - **Communication Strategy in Organization**
 - **Effective Listening & Questioning**
 - **Logical & Systems Thinking**